



For Immediate Release
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**181 JOBS CREATED, THANKS TO EDC-VC'S
SMALL BUSINESS DEVELOPMENT CENTER**

**Program offers free consulting and low-cost trainings to Ventura
and Santa Barbara counties**

CAMARILLO, Calif.– EDC-VC's Small Business Development Center of Ventura and Santa Barbara Counties celebrated its one-year anniversary by posting impressive results. SBDC reports that it served 317 area companies and created 181 jobs from July 1, 2010 to June 30, 2011. This facilitated an increase in sales of \$6.6 million in the region and provided access to various forms of capital exceeding \$6 million.

SBDC, which offers free consulting and low-cost training to businesses in the region, has a roster of nearly 30 expert consultants who specialize in all areas of business. The center prides itself on being able to answer clients' technical questions related to business.

“Our SBDC is ranked number one in performance against our goal of jobs created in our SBDC network and, best of all, we're helping area businesses succeed,” said Ray Bowman, SBDC director. “We have identified areas where we'd like to expand the program so that we're even better able to meet businesses' needs.”

This year, SBDC launched a regional export initiative to provide free one-on-one consulting, training seminars for businesses interested in accessing export opportunities or expanding existing international exports, and is developing a program to help businesses through the Small Business Innovation Research (SBIR) grant funding process.

EDC-VC's SBDC is part of the Los Angeles Regional SBDC Network; the lead center is operated by Long Beach Community College District. The Small Business Development Centers are funded by the U.S. Small Business Administration, center host institutions and local partners. Funding is not an endorsement of any product, opinion, or service. All Federal and State funded programs are extended to the public on a nondiscriminatory basis. Special arrangements for individuals with disability will be made if requested in advance.

EDC-VC is a private, nonprofit organization that serves as a business-to-government liaison to assist businesses in Ventura County by offering programs that enhance the economic vitality of the region. For more information about the Small Business Development Center, loan programs, the Manufacturing Outreach Program, Global Entrepreneur Training in Trade (G.E.T. Trade) program, or other services available to small businesses through EDC-VC, contact Bruce Stenslie at 805-384-1800 ext. 21 or bruce.stenslie@edc-vc.com. Or visit www.edc-vc.com.

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